

# **Sales Representative**

**Lorman Education Services – Eau Claire, WI**

## **Job Description**

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**To be considered for this position, please provide a cover letter along with your resume including salary requirements.**

Our inside BtoB sales staff is communicating daily with our customers and prospects on the growing benefits and features of Lorman products. Our inside sales team is a fun and fast paced department that needs more fun and passionate, hardworking individuals.

### **Our Sales Representatives:**

- Communicate Lorman product benefits and features to business professionals via phone and email
- Establish and expand relationships with key business executives and decision makers
- Have the ability to work both independently and as a member of a team
- Manage multiple Accounts through a CRM

### **Sales Representative Job Requirements:**

- Work the standard 8 - 5 business hours, Monday through Friday
- Strong communication skills via the phone and email
- Manage multiple accounts and contacts
- Basic computer skills

Sales experience is not necessary. Salary is hourly base pay along with a strong commission/incentive program.

**Website: [www.lorman.com](http://www.lorman.com) EOE**